

Incentives for High-Efficiency Equipment for Business*

Lighting Equipment and Controls**	Incentive	Unit	Lighting Equipment and Controls**	Incentive	Unit
LED Linear Recessed or Surface Troffers	\$40-\$65 \$55-\$80	Fixture	Networked Lighting Controls	\$10-\$55	Fixture
LED Flat Panels	\$15-\$30 \$20-\$40	Panel	Dual Daylight/Occupancy Controls	\$8-\$30	Fixture
LED Linear Ambient Luminaires	\$10-\$15	Foot	Daylight Controls	\$5-\$25	Fixture
LED Stairwell Luminaires	\$85	Fixture	Vacancy Controls	\$5-\$20	Fixture
LED Wall Wash Luminaires	\$15	Foot	Occupancy Controls	\$4-\$15	Fixture
LED Track/Mono-Point Luminaires	\$30	Head	Sign Lighting – Dusk to Dawn	\$1	Per Watt Reduced
LED Display Case Luminaires	\$25-\$30	Fixture	Sign Lighting – Retail 8:00 a.m. to 9:00 p.m.	\$1.25	Per Watt Reduced
LED High/Low Bay Fixtures	\$75-\$300 \$100-\$400	Fixture	Sign Lighting – 24 Hours/7 Days per Week	\$1.65	Per Watt Reduced
LED Exterior Luminaires	\$50-\$225 \$75-\$325	Fixture	Specialized Controls	Incentive	Unit
LED Linear Retrofit Kits	\$5-\$10	Kit	Smart Power Strips	\$10	Strip
LED Integrated Retrofit Kits	\$45-\$70	Kit	Personal Occupancy Sensors	\$20	Control
LED Integrated Flat Panel Retrofit Kits	\$10-\$20	Panel Kit	Hotel Room HVAC Controls	\$80	Room
LED Retrofit Kits for Ambient Luminaires	\$4 \$5	Foot	Receptacle Controls	\$10	Room
LED Retrofit Kits for High/Low Bay Luminaires	\$30	Kit	Vending Machine Refrigerated Controls	\$75	Control
LED Retrofit Kits for Exterior Luminaires	\$30	Kit	Vending Machine Controls	\$30	Control
ENERGY STAR® Fixtures	\$15-\$50 \$25-\$80	Fixture	HVAC Smart Thermostats	\$50	Thermostat
Type C LED Linear Lamp and New LED Driver	\$4	Lamp			
Type C LED Mogul Screw-Base Replacement for HID Lamp and New External Driver	\$30	Lamp			

Misc. Energy Efficiency Measures	Incentive	Unit
Commercial Clothes Washers	\$100-\$200	Unit
Heat Pump Water Heaters	\$500-\$1,000	Unit
Residential Dehumidifiers	\$25	Unit
Variable Speed Air Compressors	\$100-\$125	HP
Window Film**	\$1	Sq. Ft.

Consumer Electronics	Incentive	Unit
Monitor	\$5	Monitor
Computer	\$5	Computer
Imaging Equipment	\$10	Device
Uninterruptible Power Supply	\$40	kVa

HVAC Equipment	Incentive	Unit
Air Conditioners Only†	\$200 \$250	Ton
Air Source Heat Pumps†	\$200 \$250	Ton
Water-Cooled Air Conditioners†	\$150-\$200 \$200-\$250	Ton
Geothermal Heat Pumps	Up to \$300	Ton
Packaged Terminal Air Conditioners	\$50-\$100	Unit
Packaged Terminal Heat Pumps	\$50-\$100	Unit
Ductless Mini-Split Air Conditioners/Heat Pumps	\$100	Ton
Variable Refrigerant Flow Heat Pumps	\$250 \$300	Ton

Chillers	Incentive	Unit
Air-Cooled Chillers	\$24 Base \$8 Enhanced	Ton
Water-Cooled Positive Displacement Chillers	\$15-\$20 Base \$6-\$10 Enhanced	Ton
Water-Cooled, Centrifugal Chillers	\$20-\$25 Base \$8-\$10 Enhanced	Ton

Variable Frequency Drives	Incentive	Unit
Variable Frequency Drives (2-100 HP)	\$500-\$5,000	Unit
Variable Frequency Drives (>100 HP)	\$50	HP
Electronically Commutated Motors	\$100-\$750	Unit

Commercial Refrigeration	Incentive	Unit
Anti-Sweat Heat Controls	\$40	Door
Strip Curtains	\$3	Sq. Ft.
Refrigerated Door Gaskets	\$2-\$3	Linear Ft.
ECM Evaporative Fan Motors	\$50	Motor
Reach-In Refrigerators	\$75-\$225	Unit
Reach-In Freezers	\$100-\$500	Unit
Commercial Refrigerated Beverage Vending Machines	\$50-\$75	Machine
Reach-In Door Closers**	\$40-\$50	Door
Refrigeration Display Case Doors on Open Display Case**	\$25-\$50, up to \$600	Linear Feet Width
Night Covers for Refrigerated Cases**	\$8, up to \$500	Linear Feet Width
Anti-Fog Film**	\$8	Sq. Ft.
Networkable Evaporator Fan Controls	\$65-\$75	Motor

Commercial Kitchen Equipment	Incentive	Unit
Ice Machines	\$50-\$250	Unit
Fat Fryers	\$200	Unit
Steam Cookers	\$125	Pan
Hot Food Holding Cabinets	\$200-\$300	Unit
Griddles	\$250	Unit

Commercial Kitchen Equipment	Incentive	Unit
Convection Ovens	\$350	Unit
Combination Ovens	\$1,000	Unit
Low-Flow Pre-Rinse Valves for Automatic Dishwashers	\$75	Unit
Commercial Dishwashers – High Temperature	\$250–\$1,000	Unit
Commercial Dishwashers – Low Temperature	\$50–\$500	Unit
Water Coolers	\$50	Unit
Building Tune-up**	Incentive	Building Size
Building Tune-up Large	Up to \$50,000	>75K Sq. Ft.
Building Tune-up Small	Up to \$30,000	<75K Sq. Ft.
Monitoring-Based Building Tune-up**	Incentive	Unit
Phase 1	25%, up to \$15,000	Contract Cost and ASHRAE Level II Audit
Phase 2	N/A	A Minimum of 6 Months of Monitoring and Verification Is Required
Phase 3	\$0.20	KWh Saved Annually
	Up to \$100,000	Per Project
HVAC Tune-up	Incentive	Unit
Cleaning of HVAC System Coils	\$140	≥3 tons
Building Operation Training**	Incentive	Unit
Pre-Qualified Courses	100%, up to \$1,000 (limited to one course per person per year)	Course

Custom	Incentive	Unit
Technical Support Services		
Technical Support	50% of Study Cost, up to \$20,000	Study Cost
Simple Custom – Individual Measures		
Retrofits	Up to \$0.28 (first year only) or Up to 50% of Project Cost	Per kWh Reduced Project Cost
New Equipment and Replacements	Up to \$0.28 (first year only) or Up to 75% of Incremental Cost	Per kWh Reduced Incremental Cost
Whole Building Performance – Multiple/Interactive Measures		
New Equipment and Replacements	Up to \$0.28 (first year only) or Up to 75% of Incremental Cost	Per kWh Reduced Incremental Cost
New Construction – Performance-Based Lighting		Unit
Tier 1	\$0.40	Watt
Tier 2	\$0.80	Watt
Building Modernizations Initiative (BMI)		Unit
	Building 20% Energy	\$0.15 per kWh
Based on % of Energy Reduction	Building 40% Energy	\$0.25 per kWh
	Reduction at Building Level (electric and gas)	10%
Instant Discounts†		
Lighting Discounts†		
HVAC Equipment Discounts†		

Ready to discuss a project?

Visit BGESmartEnergy.com/Business or give us a call at **410-290-1202** to learn more.

*All incentives require preapproval.

**Existing buildings only.

†Additional \$200 per unit incentive for a Dual Enthalpy Economizer.

‡Discounts are available at select distributor locations. Visit BGESmartEnergy.com/InstantDiscounts for more information.

Qualifying equipment is subject to specifications, terms and conditions as outlined in the program application. When an incentive range is provided, specific equipment will determine the exact incentive level. All projects require preapproval to receive program incentives. Existing equipment being replaced may not be removed or altered, and proposed equipment may not be purchased and/or installed prior to the issuance of a program preapproval letter.

Incentive rates are subject to change without notice. For more information, visit BGESmartEnergy.com/Business.

EmPOWER Maryland programs are funded by a charge on your energy bill. EmPOWER programs can help you reduce your energy consumption and save you money. To learn more about EmPOWER and how you can participate, go to BGESmartEnergy.com.